



Cover Page

schools@special-tees.com

Monday-Friday 9:30am-5:30pm EST

QUESTIONS? CALL US TOLL-FREE!

Monday-Friday 9:30a-5:30p

2019 School Catalog Order Packet

1-844-400-TEES

NEW LOWER PRICING

We heard you! We made calculating your discounts and totals much easier!

We are no longer offering "free shirts" as a discount, but don't worry! We factored in the average savings across the board and made pricing even lower. Our new pricing charts show the price you pay if you Pay Up Front (prior to production) or Paying via Purchase Order/NetTerms. We hope you enjoy our NEW LOWER PRICES!

2019 SCHOOL ORDER PACKET

Included in this packet you will find the following:

Information about the School Catalog Order process
along with tips and recommendations. (pg 1 & 2)

Information about our School Catalog Discounts
Combine them all! (pg. 3)

School Catalog Styles and Pricing Charts
Which style will you choose? (pg. 4 &5)

The printable version of the School Catalog Order Form
Contact, School, and Design Details Info (pg. 6)
Chosen Style, Imprints, Quantities, and Discounts (pg. 7)

All information in this packet is available for your convenience on our website. Use our new Online Order Form and skip the calculations. We will calculate your discounts for you!
Call us with any questions!

Special Tees • 7313 Grove Road Unit F • Frederick, Maryland 21704
Toll-Free: 1-(844)-400-TEES (8337) Fax: 1-(301)-264-6464 Web: www.special-tees.com
©2018 Special Tees

Special Tees signature pages and the 2019 School Order Packet are copyrighted intellectual property and should only be used by customers placing their order with Special Tees of Maryland. Use of the signature pages or 2019 School Order Packet for any other purpose by any other entity, organization, or business of any kind, without express written permission, is prohibited.

**2019 School Catalog Order Packet****1-844-400-TEES****WELCOME TO THE 2019 SCHOOL ORDER PACKET**

Please review the details within this order packet to help you get started. More fun tips and helpful recommendations are available to review on our [School Catalog Info Page](#).

CHOOSE YOUR FAVORITE DESIGN(S), SHIRT COLOR(S), AND 2 INK COLORS

Visit the School Signature and Typed Name designs on our website. Our design team loves to help your special vision come to life! We can change and customize each design to match your school or class needs. If you have a school-specific mascot, please send a digital version to schools@special-tees.com or choose a stock mascot from our website. Choose a shirt color and 2 ink colors. Want an additional design printed on the front, back, or sleeve? Choose a matching Badge and Sleeve design to really make your garment amazing! Please allow 1-3 business days for our designers to incorporate your design details into your proof.

PICK A STYLE, CHECK MEASUREMENTS, GET PRICING

Choose the style that best fits your needs and budget. Refer to the [School Apparel Page](#) on our website for brand descriptions, sizing, and measurements. Check out the [School Catalog Pricing Page](#) or the chart in this packet to see our NEW LOWER PRICES and quantity price breaks.

CONSIDER YOUR POTENTIAL SAVINGS BY COMBINING DISCOUNTS

Don't forget to apply your discounts! Get your order in early (before Dec. 31, 2018) and get the **Early Bird Discount!** Pay prior to us printing your order and get the **Full Payment Discount!** Our new pricing chart shows your price if you pay up front! If you are a local school, stop by to pick up your completed order at our Frederick, Maryland office and get the **Pick-Up Discount!** See our Discounts Page (later in this packet) for more details about how you can save!

COLLECT YOUR SIGNATURES OR TYPED NAME LIST

For Signature designs, download the Signature Pages from our website, print them out, and have everyone sign! Each Signature Page has specific directions to help you get best results. If your design is incorporating Typed Names rather than Signatures, please email proofread names as an attachment in Word or Excel format (DOC/DOCX or XLS/XLSX) to schools@special-tees.com. The list should contain the names exactly as you want them to appear. Consider "First Name Last Name" or "First Name" only.

COLLECT YOUR SIZES AND QUANTITIES

We recommend Youth Medium up to Adult 4X. If you need smaller or larger sizes, we do have options available.

SUBMIT YOUR ORDER

We have updated our [Online Order Form](#) making the order submission a breeze. It does not require you to do the math for the discounts. We will build your order, calculate your discounts, and send your confirmation via email within 1-business day. For those of you who prefer completing the physical form with pen or pencil, we have it included here for your convenience. Send your scanned signature sheets when you submit your order Online or send via email rather than snail mail. Refer to the directions on the signature pages for best signature results. Typed Names lists should be emailed to schools@special-tees.com. When sending orders through the mail we strongly recommend sending via Certified Mail or some other trackable method to ensure timely delivery and safeguard your desired in-hands date.

Special Tees • 7313 Grove Rd Unit F • Frederick, Maryland 21704**Toll-Free: 1-(844)-400-TEES (8337) Fax: 1-(301)-264-6464 Web: www.special-tees.com****©2018 Special Tees**

**2019 School Catalog Order Packet****1-844-400-TEES****SUBMIT YOUR PAYMENT**

Submitting payment information with your order helps us streamline your order's progress. The **Full Payment Discount** requires the physical check or credit card information to be submitted and processed prior to printing your order. **Purchase orders or Request to Bill the School** should be included with the order form or shortly after we have supplied you with an invoice. If you need an invoice to generate either of these, please request one when you submit your order. Requests to bill the school should be on official school letterhead and signed by the principal. Need updated vendor information? Let us know if you need a W-9. If someone other than you is responsible for issuing payment, please include their contact phone number and email when you submit your order. Production will not start on your order until we have received payment, a purchase order, or an official request to bill the school.

CONTACTS AND COMMUNICATION

Most of our contact is through email, but many school systems block external emails and/or reroute emails that have attachments. We want to make sure you get your order and proof for review, so any secondary email or phone numbers help us stay connected in the event we have questions. Being able to reach you helps us keep your order on track.

DUE DATES AND TURN-AROUND

Tell us the date you need your items in-hand. Once approved, orders have a turn-around time of approximately 7-10 business days plus shipping time from Maryland. Turn-around time during peak season (March through June) may require a couple extra business days. After your order has been received, a confirmation will be emailed within 1 business day. It is very important to review, sign, and return (via fax or email) as soon as possible. A proof will be emailed within 1-3 business days. Keep an eye out for your proof. Please reply to the emailed proof with revisions or your approval as soon as possible. Once we have both approvals and your payment information, we can then begin the production process on your order!

NEED A CUSTOM PRE-PROOF

If you know you are planning to place your order in the next few weeks and need a visual aid to help generate excitement and boost your quantities, please give us a call! We will be happy to create a custom Pre-Proof for you to show off to everyone! Modifications, adjustments, and the addition of your names will be made to the Final Proof after you have submitted your sizes, quantities, and names. Please allow a few business days for custom pre-proofs.

GET TO THE NEXT PRICE BREAK! ORDER EXTRA! COMBINE STYLES!

The comment we hear most is, "I wish I had ordered more!" We strongly recommend ordering a few extra to cover for anyone who may want a shirt after the fact! All reorders require a minimum of 12. Each separate order is for the pricing of the new order's quantity. Ordering a few extra with your initial order could get you to the next price break, save you money, and help include students or staff who may have missed out on the order process. **Combine different styles to get the best price break! When ordering more than one style, simply submit a separate Page 2 of the Order Form for each style and we will calculate the best pricing for you!** Please note: The design must stay the same size on all the items in order to combine for best pricing. Signature designs are only recommended for the back of hoodies due to the pocket or zipper on the front.

YOU ARE READY TO GET STARTED!

On the next couple pages you will find our discounts, styles, pricing chart, and order forms. If you have any questions along the way, please call us any time Monday-Friday 9:30am-5:30pm EST. Check out our [School Catalog Information Page](#) for additional fun information and recommendations.

Special Tees • 7313 Grove Road Unit F • Frederick, Maryland 21704**Toll-Free: 1-(844)-400-TEES (8337) Fax: 1-(301)-264-6464 Web: www.special-tees.com****©2018 Special Tees**



special tees

Discounts Page 3

schools@special-tees.com

Monday-Friday 9:30am-5:30pm EST

QUESTIONS? CALL US TOLL-FREE!

2019 School Catalog Order Packet

1-844-400-TEES

FREE MOCK UP

Our free preliminary mock up is intended for orders that will be placed in the near future (within 30 days of the request). Your Pre-Proof will arrive within a few business days of your request, via email. Any revisions or final modifications will be made to your Official Proof after your order has been submitted with your names or signatures. If you would like to request a free custom Pre-Proof we would love to help you out! Email us today!

*Please note: We do not offer our Pre-Proof service during our peak season (April-June). During this season all official proofs will be created after orders are submitted, on a first-come first-serve basis.

EARLY BIRD DISCOUNT:

Submit your order via fax, email, or Online prior to December 31, 2018 and receive 25 cents off every item.

FULL PAYMENT DISCOUNT:

Submit full payment with your order (prior to production) and receive 25 cents off every item! The physical check or credit card information must be provided and processed with the order prior to printing. If you need an invoice so you can generate payment, just let us know and we can send one your way after the order is submitted. Payment via Purchase Order or Net Terms does not qualify for the Full Payment Discount.

PURCHASE ORDERS:

We are happy to accept purchase orders and offer net terms to schools. We must receive a copy of the purchase order prior to production. Let us know if you need help with this process.

FREE SHIPPING:

All School Catalog orders ship for FREE via UPS Ground. Need your order rushed? No problem! Please give us a call and we can see if expedited shipping is necessary.

PICK UP DISCOUNT:

Submit your order with a request to pickup your items at our office in Frederick, MD and receive 25 cents off every item!

COMBINE ALL DISCOUNTS FOR AMAZING SAVINGS



FREE MOCK UP
Need a mock up of the design you want to show off to the students and staff? We are here to help.



EARLY BIRD
Submit your order via fax, email, or Online prior to December 31, 2018 and receive 25 cents off every item.



PURCHASE ORDERS
Does your school need the shirts now and pay later? We are happy to accommodate.



FULL PAYMENT
Submit full payment with your order (prior to production) and receive 25 cents off every item!



FREE SHIPPING
All School Catalog orders ship for FREE via UPS Ground. Need your order rushed? Give us a call!



PICK UP
Pick up your items at our office in Frederick, MD and receive 25 cents off every item! Meet the team and save!

Earn a \$25 Discount Certificate when you help us become an approved vendor in your school district or state. Please visit the School Catalog Info Page online for more details.

Special Tees • 7313 Grove Rd Unit F • Frederick, Maryland 21704

Toll-Free: 1-(844)-400-TEES (8337) Fax: 1-(301)-264-6464 Web: www.special-tees.com

©2018 Special Tees



Skip this form and submit your order online instead via the **NEW Online Order Form!**

Form Page 1

schools@special-tees.com

Monday-Friday 9:30am-5:30pm EST

QUESTIONS? CALL US TOLL-FREE!

Monday-Friday 9:30a-5:30p

2019 School Catalog Order Form

1-844-400-TEES

1 School Name & State

(Sometimes we get orders from schools with the same name)

In-hands date desired. _____
Billing Address

City: _____

State: _____ Zip: _____

Ship-to Address (if different than Billing Address)

City: _____

State: _____ Zip: _____

In some cases our emails may end up in a spam folder. We may need to reach you outside of school hours with questions. Please provide your an additional phone and email so we can ensure your order arrives by your requested in-hands date.

Primary Contact for the Order:

Mrs. Ms. Mr. _____

Principal Name and email:

Mrs. Ms. Mr. _____

Primary Phone #:() _____

Primary Email #:() _____

Secondary Phone #:() _____

Secondary Email #:() _____

School Fax #:() _____

I certify that I am 18 years old or older and am qualified to submit this order.

2 Payment Information/Full Payment Discount

I am enclosing full payment via Check or Money Order to take advantage of the FULL PAYMENT DISCOUNT (Please make payable to "Special Tees" and mail to 7313 Grove Road Unit F, Frederick, MD 20878 via Certified Mail for timely delivery. Please note: Production will begin after payment has been received.)

I will call in payment in full via CREDIT CARD after I have reviewed and returned the signed Order approval.

Payment Via Purchase Order/Net Terms

Please send me an Invoice with the Order Approval so our school or district can issue a Purchase Order. (Please provide Name, Email, and Phone Number of the contact responsible for payment via Purchase Order.)

I am enclosing a letter or will email a signed by the pricipal, requesting the school to be billed.

Please include contact information for any entity responsible for billing and payments. (Please provide Name, Email, and Phone Number) on the line below.

3 Design Details

How you want the School Name to appear on the FRONT

How you want the School Name to appear on the BACK

We may recommend shortenting the school name depending on the design

Class Year: _____ Grade: _____

Mascot #: _____

I am attaching/emailing my school's mascot

No, I do not want a mascot in my design

Front Design #: _____ Ink Colors: _____ / _____
color color

Make my design for Left Chest

No, I do not want a front design

Make my design for Full Front

Include mascot in the front design

Back Design #: _____ Ink Colors: _____ / _____
color color

No, I do not want a back design

Include mascot in the back design

Left Sleeve/Leg

Design #: _____ Ink Colors: _____ / _____
(Select Sleeve or Leg) color color

No, I do not want a Sleeve or Leg design

Include mascot in the design

4 Signatures or Typed Names

I am enclosing completed Signature Pages

I am emailing 300 dpi scanned (in color) signature pages to schools@special-tees.com

I am emailing my Typed Name List to schools@special-tees.com

(Please send in Word or Excel as you want the names to apper in the design. Please eliminate middle names or any other data that should not be incorporated into your design.)

Completed Order form pages should be sent to schools@special-tees.com or can be faxed to 1-301-264-6464. If sending your forms or other pages in the mail, please send via Certified Mail for tracking purposes to: Special Tees 7313 Grove Road Unit F, Frederick, Maryland 21704. You can also email a photograph of your completed form and email from your smart phone.



Skip this form and submit your order online instead via the **NEW Online Order Form!**

5 Style Choice: Choose from Styles A-L from the 2018 Styles.

- Chose the best brand for me
- We would like a specific brand from the 2019 School Catalog Apparel Page:

Garment Color:

STYLE A, B, & C: Standard Tees and Long Sleeve Tees

(Choose one) 100% Cotton 50/50 Cotton/Poly Blend

STYLE L: Sweatpants

(Choose one) Cuffed Ankle Open Bottom Ankle

7 Per Item Pricing: Skip calculating your discounts on this section and we will do this for you (shown on your Order Approval). Simply indicate the discounts you qualify for.

- Pricing for Full Payment Discount (Pay via cash or check prior to printing)
- Pricing for Purchase Order or Net Terms (Provide PO or letter from Principal prior to printing)

Please refer to the 2019 Pricing Chart for your per-item pricing, additional imprint location costs, or additional Ink Color costs.

First Location: (if only getting one design printed, this is the 1st Location)	+	\$
Additional Color: (Addition of the third Ink color on the 1st Location)	▼	\$
Second Location: (Additional Location imprint cost on 2018 Pricing Chart)	+	\$
Third Location: (Additional Location imprint cost on 2018 Pricing Chart)	▼	\$
B. Total Cost Per Item:		=

Additional Discounts Please subtract all that apply to your order	-	\$
Early Bird Discount: Submit order prior to Dec. 31, 2018 and approve within 2 weeks. (take 25 cents off per item)	-	\$
Pick Up Discount: Pick up your order at our office rather than ship (take 25 cents off per item)	-	\$
C. Cost Per Item (after discounts):		=

C. Cost Per Item (after discounts): \$

10 Calculate Your Order \$Total

Total Quantity (Box A)	X	\$ _____ Cost Per Item (Box C) (after discounts)	+	\$ _____ Total Cost of all Extras (Box D)	=	\$ _____ Order Total Woo Hoo!
-------------------------------	---	--	---	---	---	---

Ordering Multiple Styles with the Same Imprint:

Cool! Simply fill out this form for each Style. Skip the pricing sections. We will combine everything for the total quantity price breaks for you and will send an Order Approval for review within one business day!

6 Sizes and Quantities

We Strongly recommend ordering a few extra to get to the next price breaks or to have extras for students who may have missed the order process. Be sure to check the sizing charts for the sizes you want to order.

YOUTH STANDARD OVERSIZE	Youth Medium:
	Youth Large:
	Adult Small:
	Adult Med:
	Adult Large:
	Adult XL:
	Adult 2XL:
	Adult 3XL:
	Other:
	A. Total Quantity:

8 Extras and Oversize

Multiply the additional cost of the specific item total quantity being ordered.

Total QTY of Oversize Tees: Total QTY of 2XL and above X \$2 ea	+	\$
Total QTY of Youth Hooded Sweats & Sweatpants: Total QTY of Youth Hooded Sweatshirts & Youth Sweatpants X additional \$1 ea	▼	\$
Total QTY of Oversize Sweats & Sweatpants: Oversize Sweats X \$3 ea	+	\$
Total QTY Personalized Custom Personalized Name on the shoulders or down the sleeve X \$5ea	▼	\$
D. Total Cost of all Extras:		=
		\$

9 Please Confirm the Following:

- Ship my order with **FREE SHIPPING VIA UPS GROUND**
- I want to Pick Up my order and earn the Pick Up Discount
- I need my order sooner faster! I will call to confirm details about **RUSH ORDERS** or **EXPEDITED SHIPPING**

I HAVE REVIEWED SIZES and MEASUREMENTS: Sizes and measurements are available for all brands on the School Catalog Apparel Page. I understand sizing and fit is not the responsibility of Special Tees

*Schools, PTAs, or PTOs in Maryland, without current Tax Exemption Certification, will have added sales tax.

*Expedited shipping will be extra. Please call for details.



2019 SCHOOL CATALOG ORDER FORM

Pricing includes 2 ink colors on one location. We have listed the most popular colors for each style, but many more are available. Product information for our standard brands, including size range, measurements, and color options, are available for review on the [School Apparel](#) page on our website. If you would like to print on more than one location (Ex: **Front and Back** or **Front and Sleeve**) please refer to the **Additional Print Location** cost per unit at the bottom of this chart. For additional ink color costs please refer to the **Add Another Color** row at the bottom of this chart. **Add \$2 per shirt for oversize tees (2XL and above). Add \$3 for oversize sweats and long sleeve tees. Add \$1 for Youth Hooded (Styles I, J, and L).**

more are available. Product information for our standard brands, including size range, measurements, and color options, are available for review on the [School Apparel](#) page on our website. If you would like to print on more than one location (Ex: **Front and Back** or **Front and Sleeve**) please refer to the **Additional Print Location** cost per unit at the bottom of this chart. For additional ink color costs please refer to the **Add Another Color** row at the bottom of this chart. **Add \$2 per shirt for oversize tees (2XL and above). Add \$3 for oversize sweats and long sleeve tees. Add \$1 for Youth Hooded (Styles I, J, and L).**

NEW LOWER PRICING

Our pricing charts show the price you pay if you Pay Up Front (prior to production) or for Paying via Purchase Order/NetTerms. We are no longer offering free shirts as a discount, but don't worry! We factored in the average savings across the board and made pricing even lower. We hope you all enjoy our NEW LOWER PRICING!

STYLE A: WHITE or ASH STANDARD TEE Choose 50/50 Blend or 100% Cotton

QTY	250+	200-249	144-199	100-143	72-99	48-71	36-47	24-35	12-23
FULL PAYMENT UP FRONT	\$5.50	\$6.00	\$6.25	\$7.00	\$7.50	\$8.00	\$9.25	\$10.00	\$14.00
PAY VIA PURCHASE ORDER NET TERMS	\$5.75	\$6.25	\$6.50	\$7.25	\$7.75	\$8.25	\$9.50	\$10.25	\$14.25

EARLY BIRD DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF. PICK UP DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF.

STYLE B: ANY COLOR STANDARD TEE Choose 50/50 Blend or 100% Cotton

QTY	250+	200-249	144-199	100-143	72-99	48-71	36-47	24-35	12-23
FULL PAYMENT UP FRONT	\$6.25	\$6.75	\$7.75	\$8.50	\$9.50	\$10.50	\$11.25	\$12.25	\$15.50
PAY VIA PURCHASE ORDER NET TERMS	\$6.50	\$7.00	\$8.00	\$8.75	\$9.75	\$10.75	\$11.50	\$12.50	\$15.75

EARLY BIRD DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF. PICK UP DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF.

STYLE C: ANY COLOR LONG SLEEVE TEE Choose 50/50 Blend or 100% Cotton

QTY	250+	200-249	144-199	100-143	72-99	48-71	36-47	24-35	12-23
FULL PAYMENT UP FRONT	\$9.00	\$9.25	\$10.75	\$11.50	\$12.50	\$13.50	\$14.50	\$15.50	\$17.50
PAY VIA PURCHASE ORDER NET TERMS	\$9.25	\$9.50	\$11.00	\$11.75	\$12.75	\$13.75	\$14.75	\$15.75	\$17.75

EARLY BIRD DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF. PICK UP DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF.

STYLE D: PERFORMANCE WICKING TEE 100% Polyester - Lightweight!

QTY	250+	200-249	144-199	100-143	72-99	48-71	36-47	24-35	12-23
FULL PAYMENT UP FRONT	\$9.00	\$9.50	\$10.50	\$12.00	\$12.50	\$13.25	\$14.25	\$15.25	\$17.50
PAY VIA PURCHASE ORDER NET TERMS	\$9.25	\$9.75	\$10.75	\$12.25	\$12.75	\$13.50	\$14.50	\$15.50	\$17.75

EARLY BIRD DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF. PICK UP DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF.

STYLE E: BASEBALL TEE Accent sleeve!

QTY	250+	200-249	144-199	100-143	72-99	48-71	36-47	24-35	12-23
FULL PAYMENT UP FRONT	\$10.75	\$11.50	\$12.75	\$13.25	\$14.75	\$15.25	\$16.25	\$16.75	\$19.50
PAY VIA PURCHASE ORDER NET TERMS	\$11.00	\$11.75	\$13.00	\$13.50	\$15.00	\$15.50	\$16.50	\$17.00	\$19.75

EARLY BIRD DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF. PICK UP DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF.

QTY	250+	200-249	144-199	100-143	72-99	48-71	36-47	24-35	12-23
ADD A PRINT LOCATION	+\$2.00	+\$2.00	+\$2.25	+\$3.25	+\$3.50	+\$4.75	+\$5.50	+\$6.00	+\$7.25
ADD A 3RD COLOR	+\$0.75	+\$0.75	+\$1.00	+\$1.25	+\$1.50	+\$2.00	+\$2.25	+\$4.00	+\$5.00



2018 SCHOOL CATALOG ORDER FORM

Pricing includes 2 ink colors on one location. We have listed the most popular colors for each style, but many

more are available. Product information for our standard brands, including size range, measurements, and color options, are available for review on the **School Apparel** page on our website. If you would like to print on more than one location (Ex: **Front and Back** or **Front and Sleeve**) please refer to the **Additional Print Location** cost per unit at the bottom of this chart. For additional ink color costs please refer to the **Add Another Color** row at the bottom of this chart. **Add \$2 per shirt for oversize tees (2XL and above). Add \$3 for oversize sweats and long sleeve tees. Add \$1 for Youth Hooded (Styles I, J, and L).**

STYLE F: MEN'S FASHION FIT TEE and STYLE G: WOMEN'S FASHION FIT TEE

QTY	250+	200-249	144-199	100-143	72-99	48-71	36-47	24-35	12-23
FULL PAYMENT UP FRONT	\$7.25	\$7.75	\$8.75	\$9.25	\$10.00	\$11.25	\$12.50	\$13.25	\$16.25
PAY VIA PURCHASE ORDER NET TERMS	\$7.50	\$8.00	\$9.00	\$9.50	\$10.25	\$11.50	\$12.75	\$13.50	\$16.50

EARLY BIRD DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF. PICK UP DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF.

STYLE H: CREW NECK SWEATSHIRT

QTY	250+	200-249	144-199	100-143	72-99	48-71	36-47	24-35	12-23
FULL PAYMENT UP FRONT	\$11.25	\$12.25	\$13.25	\$14.00	\$15.00	\$15.75	\$16.50	\$17.50	\$20.00
PAY VIA PURCHASE ORDER NET TERMS	\$11.50	\$12.50	\$13.50	\$14.25	\$15.25	\$16.00	\$16.75	\$17.75	\$20.25

EARLY BIRD DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF. PICK UP DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF.

STYLE I: PULL OVER HOODED SWEATSHIRT

QTY	250+	200-249	144-199	100-143	72-99	48-71	36-47	24-35	12-23
FULL PAYMENT UP FRONT	\$15.50	\$15.75	\$16.75	\$17.50	\$18.50	\$19.50	\$20.25	\$20.75	\$23.00
PAY VIA PURCHASE ORDER NET TERMS	\$15.75	\$16.00	\$17.00	\$17.75	\$18.75	\$19.75	\$20.50	\$21.00	\$23.25

EARLY BIRD DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF. PICK UP DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF.

STYLE J: ZIP UP HOODED SWEATSHIRT

QTY	250+	200-249	144-199	100-143	72-99	48-71	36-47	24-35	12-23
FULL PAYMENT UP FRONT	\$18.00	\$18.75	\$19.25	\$20.50	\$21.50	\$22.50	\$23.50	\$24.25	\$26.50
PAY VIA PURCHASE ORDER NET TERMS	\$18.25	\$19.00	\$20.00	\$20.75	\$21.75	\$22.75	\$23.75	\$24.50	\$26.75

EARLY BIRD DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF. PICK UP DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF.

STYLE K. CONTRAST RAGLAN HOODED SWEATSHIRT: Adult sizes only

QTY	250+	200-249	144-199	100-143	72-99	48-71	36-47	24-35	12-23
FULL PAYMENT UP FRONT	\$20.75	\$21.50	\$22.75	\$23.50	\$24.50	\$25.00	\$25.25	\$26.25	\$28.50
PAY VIA PURCHASE ORDER NET TERMS	\$21.00	\$21.75	\$23.00	\$24.00	\$24.75	\$25.25	\$25.50	\$26.50	\$28.75

EARLY BIRD DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF. PICK UP DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF.

STYLE L: SWEATPANTS Choose cuffed ankle or open bottom

QTY	250+	200-249	144-199	100-143	72-99	48-71	36-47	24-35	12-23
FULL PAYMENT UP FRONT	\$11.75	\$12.00	\$12.50	\$13.50	\$15.00	\$16.00	\$16.50	\$16.75	\$18.50
PAY VIA PURCHASE ORDER NET TERMS	\$12.00	\$12.25	\$12.75	\$13.75	\$15.25	\$16.25	\$16.75	\$17.00	\$18.75

EARLY BIRD DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF. PICK UP DISCOUNT: TAKE ANOTHER \$.25 CENTS OFF.

QTY	250+	200-249	144-199	100-143	72-99	48-71	36-47	24-35	12-23
ADD A PRINT LOCATION	+\$2.00	+\$2.00	+\$2.25	+\$3.25	+\$3.50	+\$4.75	+\$5.50	+\$6.00	+\$7.25
ADD A 3RD COLOR	+\$0.75	+\$0.75	+\$1.00	+\$1.25	+\$1.50	+\$2.00	+\$2.25	+\$4.00	+\$5.00